Dear Friends,

At The Harvest Center of Charlotte, we have a deeply held value for change. We believe true and lasting personal change happens, most often, in the context of a caring community. And the more we test this theory, the better results we see in the lives of the men and women who come to us with a desire to turn their lives around.

Thanks to our dedicated staff, volunteers, donors and partners, 2018 was the most successful year of ministry and programs in the history of THCC. In the pages of this report, you will see this impact in the lives of our friends and neighbors. Together, we celebrate the power of community to transform lives.

As you read this year’s report, keep in mind that our celebrants were recently homeless and barely subsisting in unstable situations, with limited prospects for sustainable and God honoring employment. But thanks be to God, today, they are shift supervisors, small business managers and peer support specialists. Several have reunited with family after decades of broken relationships. Others have found brand new, healthy relationships in the community of a local church, where they are growing in their faith and giving back to their community.

And the triumphs don’t stop there.

This success has propelled us to become the new service provider for an historic seven-acre community, now called The Harvest Center - West Campus. We believe you will share our excitement for the increased capacity we have to empower more of our homeless neighbors – men, women, and now families.

As we have committed ourselves to service excellence for our neighbors in need, we have applied the same effort to the administrative responsibilities we have to our donors and community. I am honored to report that in 2018 we achieved GuideStar’s Platinum Seal of Transparency.

We are excited for the year ahead and are grateful for the opportunity to share this report with you. We trust you will find it informative and inspiring and ask for your continued prayers and support for the years ahead.

With Gratitude,

Colin Pinkney
Executive Director

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**Mission:**
To create a community where individuals affected by homelessness, poverty, or unemployment are empowered through our transitional programs and transformed by the love and ministry of Jesus Christ.

**Core Values:**
1. Christ-centered
2. Grace-filled accountability
3. Love People
4. Attitude of gratitude
5. Energetic passion

**Core Focus:**
Our purpose is restoring God’s community.

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**Board of Directors**

<table>
<thead>
<tr>
<th>Name</th>
<th>Role</th>
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<tbody>
<tr>
<td>Clark Nelson</td>
<td>Chair R.B. Pharr &amp;</td>
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<td></td>
<td>Associates, PA</td>
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<tr>
<td>Craig Bly</td>
<td>Bank of America</td>
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<tr>
<td>Karl Doerre</td>
<td>Doerre Construction</td>
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<tr>
<td>Laura Furgeson</td>
<td>Community Volunteer</td>
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<tr>
<td>Paul Hattenhauer</td>
<td>Treasurer, Cup, Elliott &amp;</td>
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<td></td>
<td>Carpenter, PLLC</td>
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<td>Vanessa Henderson</td>
<td>YWCA Central Carolinas</td>
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<tr>
<td>Dan Hooks</td>
<td>Party Reflections</td>
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<td>Myra Lee</td>
<td>Community Volunteer</td>
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**Board of Advisors**

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<th>Role</th>
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<tr>
<td>Sunny Allen</td>
<td>Community Volunteer</td>
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<tr>
<td>Carl Belk</td>
<td>Monroe Hardware</td>
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<td>Beth Bell</td>
<td>Beauty Kind</td>
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<td>Beth Bowen</td>
<td>Community Volunteer</td>
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<td>Katie Charlois</td>
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<td>Dan Cottingham</td>
<td>Cottingham Chalk Hayes</td>
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<td>Bob Cramer</td>
<td>McGuire Woods LLP</td>
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<td>Sally D’Alessandro</td>
<td>Community Volunteer</td>
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<tr>
<td>Curt Grantham</td>
<td>CBRE</td>
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<td>Dev Gregg</td>
<td>Flagship Healthcare</td>
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<td>Properties</td>
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<td>Dusty Holcomb</td>
<td>AAA Carolinas</td>
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<tr>
<td>Bart Hopper</td>
<td>Hopper Communities</td>
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<tr>
<td>Steve Horvath</td>
<td>Berkeley Capital Advisors</td>
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<tr>
<td>Chad Jenkins</td>
<td>Seedspark</td>
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<td>Frank Martin</td>
<td>Community Volunteer</td>
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<td>Fred McNaught</td>
<td>SunCap Property Group</td>
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<td>Brad Mug</td>
<td>Merrifield, Patrick &amp;</td>
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<td>Vermillion</td>
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<td>Dave Parsons</td>
<td>AAA Carolinas</td>
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<tr>
<td>Lynn Purdum</td>
<td>Community Volunteer</td>
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**Total Revenue**

- Donations: 40.88%
- Program Services Fee: 0.80%
- Restricted: 29.19%
- Fundraising: 30.96%
- Event Use: 1.73%
- Grants: 6.83%
- Misc: 0.15%

**Operating Expenses**

- Program Services: 72.52%
- Development & PR (Fundraising): 14.26%
- Operational/Admin: 10.22%

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**$1,181,880 2018 Total Revenue** (Excludes $345,000 in restricted income for transition & improvements to West Campus)

**$998,258 operating expenses** (includes $196,086 of transition & improvements to West Campus)

**$60,638 estimated value for volunteer time shared with THCC**

**83% 2018 Program Graduation Rate**

**$1386 people getting job assistance and use of the tech lab**

**54700 hot meals served to the community**

**62 program participants in 2018**

**152 individuals who dedicated their lives to Christ**
Qunita’s story

Amazing, Blessed, Endless Possibilities. These are the words that Qunita uses to describe her life after graduating from The Harvest Center’s transformation program and beginning her new life as a homeowner and fully independent woman. Qunita comes from a family of strong women and was taught by her evangelist grandmother to have faith and know that God provides. But after being forced out of her house by her husband and mother in law, Qunita and her two children were facing homelessness with nowhere to go for help. When she shared her situation with a coworker, she was referred to Jackson Park Ministries, now The Harvest Center West Campus, and given a place to live. Qunita has always been a hard worker and took on more and more responsibility at her job with Pritchard Memorial Baptist Church. She paid off old debts and cleaned up her credit. As she and her two children prayed for their future, they asked God to provide a home, never imagining that He would give them a home that they would own. With the help and encouragement of The Harvest Center Staff, Qunita was able to apply for a mortgage and is now the first homeowner in her family! For Qunita, coming to The Harvest Center was the start of coming home. “It’s true family with people who really care. The Harvest Center is the best place to get you on your feet and make you a better person.” Her relationship with the staff continues and she depends on them for encouragement and support as she embarks on her new life. Qunita hopes to one day finish her education at Johnson and Wales and also wants to write a book to share with others all that she has been through and the many ways that God has provided for her and her family. Most importantly, she wants her children to know that they can be anything they want to be and that with God’s help, they can follow their dreams.

The Transformation Program

The Harvest Center of Charlotte serves those who are suffering from situational homelessness, poverty, unemployment and those affected by substance abuse, mental illness and criminal backgrounds. THCC’s Transformation Program is a unique holistic transitional housing program, which empowers men and women to move from homelessness and dependency to lives of self-sufficiency. THCC graduated 62 individuals from the Transformation Program last year.

Future Plans; Where Your Dollars Will Go

1. Transformation Passport Program
   Implement a 3-focus approach utilizing the 8 Dimensions of Wellness; a biblical, value-based incentivized environment for our families and individuals living in our transitional housing.
   Solidify strategic partnerships to promote a holistic, healthy, and fulfilling life for individuals and families in our program.

2. Operations & Staffing
   Increase staffing with the right people in the right seats to meet increasing demands.
   Nurture and develop staff for optimum productivity, performance, and wellbeing.

3. Property Enhancements
   Maximize occupancy by completing renovations of current quadraplexes by Summer of 2019 allowing us to utilize 20 transitional housing apartments.
   Repair and rejuvenate offices, gymnasium, chapel, and laundry facilities with big ticket items like a new HVAC system and new roofing.
   Work with Architect to strategize and design our 10-year Campus Vision and secure additional land. Amenities to include healthcare, childcare, fitness & nutrition, spiritual center, auto center and a financial, legal, and workforce hub.

Stewardship defined –
“Every time we approach people for money, we must be sure that we are inviting them into this vision of fruitfulness and into a vision that is fruitful…. When we give ourselves to planting and nurturing love here on earth, our efforts will reach beyond our own chronological existence.”

-Henri Nouwen, The Spirituality of Fundraising

“My people will live in peaceful dwelling places, in secure homes, in undisturbed places of rest.” (Isaiah 32:18)
Jackson Park Ministry donors

Bridge Builders (Multi-Year Giving Society)

Harvest Helpers monthly givers

John Stubbs
Jane Seaberg
Leslie and Barry Tyage
Sherry Teal

The Keith Corporation

Thomas Pest Control

Kevin Thompson
Deanie Todd
Carol Ann Yeat

Logan and Irene Trotter

Joni Torus

Cristal Turner

Natalie Harman Turner

Bryan Trotan

Jeff and Nadele Vandergriff

Steven Vaughn

Joanne Verduen

Karen E. Wagner

Shi Ling Wang

Charles Wang

Lisa and Deon Walmsley

Jennifer Watkins

Charles Watkins

Robbin and Steven Weaver

Carl Westbrook

Laura G. and J. Arthur Whitten

Tea Garcia

Roger and Lynn Williamson

Cara Williams

Richard T. and Teresa Williams

Jae Wilson

Kevin VanderDort, Winston, R

Darin G. Wood

Eoven and Stuart Woodhouse

David and Patricia Wooten

Sharon H. and D. Craig. White

Andrea Anderson Wright

Tocarra Young

Gifts received by December 31, 2018

Lauura and Mark Ferguson have given generously to The Harvest Center for over 5 years for this faith filled couple, giving to the things that God is passionate about reflects their desire to display the grand generosity given to them by Christ. Laura and Mark are very passionate about seeing lives transformed by the power of Jesus and believe that The Harvest Center is the best place in our city to see that power at work. Their financial support has helped The Harvest Center tremendously and in turn, The Furgenses have been blessed by the blessings others in our community who strive to be the hands and feet of Christ!
Harvest Helpers (monthly givers)

THCC’s monthly givers enable us to have a sustained cashflow stream throughout the year - not just during the charitable giving season. The needs of the homeless, impoverished and unemployed continue throughout the year and Harvest Helpers commit to meeting these continuous needs. This is one of the most efficient ways to give and helps THCC reduce mailing and administrative costs.

Bridge Builders (Multi-Year Giving Society)

Our “Bridge Builders Giving Society” is for donors who commit to giving over $1000 per year for a minimum of three years. This bold generosity enables THCC to confidently plan for the future as we grow our ministry and transform the lives of a growing number of men, women, and families in our community.

Second Chance Legacy Builders
(planned giving)

A gift through your estate can make a lasting, positive impact on the lives of the individuals and families that THCC serves. “Second Chance Legacy Builders” demonstrate their family’s values and make a lasting impact on our community for future generations.

THCC does not receive any financial support from government entities and relies solely on the generosity and hearts of those that firmly believe in this impactful work. Please contact our Donor Care Team at swaters@theharvestcenter.org or (704) 335-1616 ext. 103 to learn more. Make your secure online donation at www.theharvestcenter.org.

PO Box 668208 Charlotte, NC 28266